



# Experienced Partner Providing Flexible Capital

LONG-TERM SUCCESSFUL  
TRACK RECORD

FLEXIBLE CAPITAL

Merit Capital Partners, headquartered in Chicago, has managed approximately \$2.5 billion of capital since 1993. Merit is comfortable “sponsoring” transactions, teaming with management, handling the entire investment process and supplying all the necessary capital. We are also excited to work alongside independent sponsors to support investments in partnership with these groups.

## When to Think of Merit Capital Partners

RECAPITALIZATIONS (MAJORITY AND MINORITY)
GROWTH/ACQUISITION FINANCINGS
INDEPENDENT SPONSORS
SHAREHOLDER LIQUIDITY & FAMILY TRANSITIONS
MANAGEMENT BUYOUTS

### Team:

Armando Avila	Brian Heck	Sean Stanley
Thomas Campion	Daniel Pansing	Marc Walfish
John Darguzas	Joe Polaneczky	Ben Yarbrough
Bill Floyd	Lisa Sullivan	
Evan Gallinson	Terry Shipp	

## Investment Profile

<b>TRANSACTIONS</b>	Management Buyouts, Majority and Minority Recapitalizations, Acquisition Financings, Shareholder Liquidity Events, Growth Financings, and ESOPs
<b>INVESTMENT SIZE</b>	At least \$20 million
<b>INDUSTRIES</b>	Manufacturing, distribution, logistics and service businesses
<b>COMPANY SIZE</b>	EBITDA of at least \$4 million, no minimum for add-ons
<b>CHARACTERISTICS</b>	Experienced management, strong cash flow, established industry, growing market share
<b>STRUCTURE</b>	Combination of majority/minority equity and subordinated debt
<b>INVOLVEMENT</b>	Serve as board-level advisors rather than day-to-day managers
<b>NOT CONSIDERED</b>	Start-ups, turnarounds, real estate financings, specialty retailers, oil and gas opportunities

# Representative Portfolio

Portfolio as of February 2024

## U.S Minerals

A recycler and processor of industrial minerals for the abrasives and roofing industries.  
Tinley Park, Illinois



## Elgen

An engineer and manufacturer of ductwork accessory products.  
Closter, New Jersey



## Glunt Industries

Repairs and refurbishes equipment for the steel, aluminum and pipemill industries.  
Warren, Ohio



## Revision

A manufacturer of ballistic and laser protective eyewear.  
Essex, Vermont



## Kinex Medical Company And R&M Rehabilitation

A provider of post-operative orthopedic rehabilitation products and services.  
Waukesha, Wisconsin



## John-Richard

A designer and manufacturer of high-end home furnishings.  
Highpoint, North Carolina



## Identity Group

A designer and manufacturer of custom identity products and wayfinding services.  
Nashville, Tennessee



## Propet Footwear

A supplier of comfort footwear products.  
Auburn, Washington



## Advantaged Sintered Metals & Contact Technologies

A designer and manufacturer of powder metal parts.  
St. Marys, Pennsylvania



## Urban Surfaces

A distributor of flooring products.  
Corona, California



## Medway Air Ambulance

A provider of fixed-wing medical air transport services.  
Lawrenceville, Georgia



## GoodGiant

A full-service, integrated marketing agency.  
Mobile, Alabama



## Nester Hosiery

A designer and manufacturer of high performance outdoor wool socks.  
Mt. Airy, North Carolina



## CyCan Industries

A developer and manufacturer of adhesives, cleaners, lubricants, fragrances, and coatings.  
Woodstock, Georgia



## Gartner

A designer of various stationery and gift products for sale to mass merchants, online, and other retailers.  
Stillwater, Minnesota



## Acacia

A provider of home health, hospice, and palliative services.  
Orange County, California



## Stratus

A provider of in-home neuro-diagnostic testing services.  
Irving, Texas



## Displayit, Inc.

A designer, manufacturer, and installer of custom structural branded solutions.  
Irvine, California



## Reliant

A provider of home healthcare and hospice care services.  
Allen, Texas



## American Producers Supply

A distributor of industrial and construction related products.  
Marietta, Ohio



## MW Metals Group

A provider of industrial scrap management services.  
Dayton, Ohio



## PFI

A provider of retail display solutions.  
St. Louis, Missouri



## Glenn Rieder

A manufacturer and installer of custom architectural millwork.  
Midwest



## AFX

A designer and distributor of decorative and commodity lighting solutions.  
Waukegan, Illinois



## MicroPrecision

A manufacturer of precision machined parts.  
Delavan, Wisconsin



## Circuit Check

A designer and manufacturer of custom test systems and test fixtures for electronics.  
Maple Grove, Minnesota



## Omni Glass & Paint

A provider of glass and paint related products and services.  
Oshkosh, Wisconsin

