



Experienced Partner Providing Flexible Capital



LONG-TERM SUCCESSFUL
TRACK RECORD



FLEXIBLE CAPITAL

Merit Capital Partners, headquartered in Chicago, has managed approximately \$2.5 billion of capital since 1993. Merit is comfortable “sponsoring” transactions, teaming with management, handling the entire investment process and supplying all the necessary capital. We are also excited to work alongside independent sponsors to support investments in partnership with these groups.

When to Think of Merit Capital Partners

RECAPITALIZATIONS (MAJORITY AND MINORITY)
GROWTH/ACQUISITION FINANCINGS
INDEPENDENT SPONSORS
SHAREHOLDER LIQUIDITY & FAMILY TRANSITIONS
MANAGEMENT BUYOUTS

Team:

Armando Avila	Brian Heck	Sean Stanley
Thomas Campion	Daniel Pansing	Marc Walfish
John Darguzas	Joe Polaneczky	Ben Yarbrough
Bill Floyd	Lisa Sullivan	
Evan Gallinson	Terry Shipp	

Investment Profile

TRANSACTIONS	Management Buyouts, Majority and Minority Recapitalizations, Acquisition Financings, Shareholder Liquidity Events, Growth Financings, and ESOPs
INVESTMENT SIZE	At least \$20 million
INDUSTRIES	Manufacturing, distribution, logistics and service businesses
COMPANY SIZE	EBITDA of at least \$4 million, no minimum for add-ons
CHARACTERISTICS	Experienced management, strong cash flow, established industry, growing market share
STRUCTURE	Combination of majority/minority equity and subordinated debt
INVOLVEMENT	Serve as board-level advisors rather than day-to-day managers
NOT CONSIDERED	Start-ups, turnarounds, real estate financings, specialty retailers, oil and gas opportunities

Representative Portfolio

Portfolio as of February 2024

U.S Minerals

A recycler and processor of industrial minerals for the abrasives and roofing industries.
Tinley Park, Illinois



Elgen

An engineer and manufacturer of ductwork accessory products.
Closter, New Jersey



Glunt Industries

Repairs and refurbishes equipment for the steel, aluminum and pipemill industries.
Warren, Ohio



Revision

A manufacturer of ballistic and laser protective eyewear.
Essex, Vermont



Kinex Medical Company And R&M Rehabilitation

A provider of post-operative orthopedic rehabilitation products and services.
Waukesha, Wisconsin



John-Richard

A designer and manufacturer of high-end home furnishings.
Highpoint, North Carolina



Identity Group

A designer and manufacturer of custom identity products and wayfinding services.
Nashville, Tennessee



Propet Footwear

A supplier of comfort footwear products.
Auburn, Washington



Advantaged Sintered Metals & Contact Technologies

A designer and manufacturer of powder metal parts.
St. Marys, Pennsylvania



Urban Surfaces

A distributor of flooring products.
Corona, California



Medway Air Ambulance

A provider of fixed-wing medical air transport services.
Lawrenceville, Georgia



GoodGiant

A full-service, integrated marketing agency.
Mobile, Alabama



Nester Hosiery

A designer and manufacturer of high performance outdoor wool socks.
Mt. Airy, North Carolina



CyCan Industries

A developer and manufacturer of adhesives, cleaners, lubricants, fragrances, and coatings.
Woodstock, Georgia



Gartner

A designer of various stationery and gift products for sale to mass merchants, online, and other retailers.
Stillwater, Minnesota



Acacia

A provider of home health, hospice, and palliative services.
Orange County, California



Stratus

A provider of in-home neuro-diagnostic testing services.
Irving, Texas



Displayit, Inc.

A designer, manufacturer, and installer of custom structural branded solutions.
Irvine, California



Reliant

A provider of home healthcare and hospice care services.
Allen, Texas



American Producers Supply

A distributor of industrial and construction related products.
Marietta, Ohio



MW Metals Group

A provider of industrial scrap management services.
Dayton, Ohio



PFI

A provider of retail display solutions.
St. Louis, Missouri



Glenn Rieder

A manufacturer and installer of custom architectural millwork.
Midwest



AFX

A designer and distributor of decorative and commodity lighting solutions.
Waukegan, Illinois



MicroPrecision

A manufacturer of precision machined parts.
Delavan, Wisconsin



Circuit Check

A designer and manufacturer of custom test systems and test fixtures for electronics.
Maple Grove, Minnesota



Omni Glass & Paint

A provider of glass and paint related products and services.
Oshkosh, Wisconsin

