



# Experienced Partner Providing Flexible Capital

LONG-TERM SUCCESSFUL  
TRACK RECORD

FLEXIBLE CAPITAL

Merit Capital Partners, headquartered in Chicago, has managed over \$2.5 billion of capital since 1993. Merit is comfortable “sponsoring” transactions, handling the entire investment process and supplying all the necessary capital. We are also excited to work alongside independent sponsors to support investments in partnership with these groups.

## When to Think of Merit Capital Partners

RECAPITALIZATIONS (MAJORITY AND MINORITY)
GROWTH/ACQUISITION FINANCINGS
INDEPENDENT SPONSOR
SHAREHOLDER LIQUIDITY & FAMILY TRANSITION
MANAGEMENT BUYOUTS

## Merit Capital Partners

Armando Avila	Brian Heck	Marc Walfish
Thomas Campion	Daniel Pansing	Ben Yarbrough
John Darguzas	Joe Polaneczky	
Evan Gallinson	Terry Shipp	
Lauren Hamlin	Sean Stanley	

## Investment Profile

<b>TRANSACTIONS</b>	Management Buyouts, Majority and Minority Recapitalizations, Acquisition Financings, Shareholder Liquidity Events, Growth Financings, and ESOPs
<b>INVESTMENT SIZE</b>	At least \$15 million
<b>INDUSTRIES</b>	Manufacturing, distribution, logistics and service businesses
<b>COMPANY SIZE</b>	EBITDA of at least \$4 million, no minimum for add-ons
<b>CHARACTERISTICS</b>	Experienced management, strong cash flow, established industry, growing market share
<b>STRUCTURE</b>	Combination of majority/minority equity and subordinated debt
<b>INVOLVEMENT</b>	Serve as board-level advisors rather than day-to-day managers
<b>NOT CONSIDERED</b>	Start-ups, turnarounds, real estate financings, specialty retailers, oil and gas opportunities

# Representative Portfolio

## U.S Minerals

A recycler and processor of industrial minerals for the abrasives and roofing industries.  
Tinley Park, Illinois



## Manitowoc Tool And Machining

A manufacturer of precision machined parts.  
Manitowoc, Wisconsin



## Glunt Industries

Repairs and refurbishes equipment for the steel, aluminum and pipemill industries.  
Warren, Ohio



## Engendren

A manufacturer of heat dissipation solutions for large industrial engines.  
Kenosha, Wisconsin



## Monarch Industries

An integrated manufacturer and distributor of hydraulic cylinders and custom iron castings.  
Winnipeg, Manitoba



## Crown Products & Services

Specializes in the formulation and application of proprietary specialty chemicals used to facilitate raw material handling.  
Gillette, Wyoming



## Kinex Medical Company And R&M Rehabilitation

A provider of post-operative orthopedic rehabilitation products and services.  
Waukesha, Wisconsin



## Identity Group

A designer and manufacturer of custom identity products and wayfinding services.  
Nashville, Tennessee



## Advantaged Sintered Metals & Contact Technologies

A designer and manufacturer of powder metal parts.  
St. Marys, Pennsylvania



## Medway Air Ambulance

A provider of fixed-wing medical air transport services.  
Lawrenceville, Georgia



## Rose Paving

A provider of preventative and restorative parking lot maintenance services.  
Bridgeview, Illinois



## Nester Hosiery

A designer and manufacturer of high performance outdoor wool socks.  
Mt. Airy, North Carolina



## Gartner

Designs and sells various stationery and gift products to mass merchants, online, and other retailers.  
Stillwater, Minnesota



## Stratus

A provider of in-home neuro- diagnostic testing services.  
Irving, Texas



## Reliant

A home healthcare and hospice care provider.  
Allen, Texas



## MW Metals Group

A provider of industrial scrap management services.  
Dayton, Ohio



## Glenn Rieder

A manufacturer and installer of custom architectural millwork.  
Midwest



## MicroPrecision

A manufacturer of precision machined parts.  
Delavan, Wisconsin



## Omni Glass & Paint

A provider of glass and paint related products and services.  
Oshkosh, Wisconsin



## Elgen

An engineer and manufacturer of ductwork accessory products.  
Closter, New Jersey



## Revision

A manufacturer of ballistic and laser protective eyewear.  
Essex, Vermont



## John-Richard

A leading designer and manufacturer of high-end home furnishings.  
Greenwood, Mississippi



## Storage Solutions

A mid-tier integrator providing solutions for the material handling industry.  
Westfield, Indiana



## The Liberty Group

A provider of temporary staffing and executive search services to the multi-family real estate industry.  
HQ in the South, operations throughout the U.S.



## Propet Footwear

A supplier of comfort footwear products.  
Auburn, Washington



## Urban Surfaces

A distributor of flooring products.  
Corona, California

