

Experienced Partner Providing Flexible Capital



LONG-TERM SUCCESSFUL
TRACK RECORD



FLEXIBLE CAPITAL

Merit Capital Partners, headquartered in Chicago, has managed over \$2.0 billion of capital since 1993. Merit invests equity and mezzanine capital and is comfortable “sponsoring” transactions, handling the entire investment process and supplying all the necessary capital. We are also excited to work alongside independent sponsors to support investments in partnership with these groups.

When to Think of Merit Capital Partners

RECAPITALIZATIONS (MAJORITY AND MINORITY)

GROWTH/ACQUISITION FINANCINGS

INDEPENDENT SPONSOR

SHAREHOLDER LIQUIDITY & FAMILY TRANSITION

MANAGEMENT BUYOUTS

Merit Capital Partners

Thomas Champion

John Darguzas

Evan Gallinson

Lauren Hamlin

Brian Heck

David Jones

Timothy MacKenzie

Daniel Pansing

Joe Polaneczky

Terry Shipp

Sean Stanley

Marc Walfish

Ben Yarbrough

Investment Profile

TRANSACTIONS

Management Buyouts, Majority and Minority Recapitalizations, Acquisition Financings, Shareholder Liquidity Events, Growth Financings, and ESOPs

INVESTMENT SIZE

At least \$15 million

INDUSTRIES

Manufacturing, distribution, logistics and service businesses

COMPANY SIZE

EBITDA of at least \$4 million, no minimum for add-ons

CHARACTERISTICS

Experienced management, strong cash flow, established industry, growing market share

STRUCTURE

Combination of majority/minority equity and subordinated debt

INVOLVEMENT

Serve as board-level advisors rather than day-to-day managers

NOT CONSIDERED

Start-ups, turnarounds, real estate financings, specialty retailers, oil and gas opportunities

Representative Portfolio

U.S Minerals

A recycler and processor of industrial minerals for the abrasives and roofing industries.
Tinley Park, Illinois



Manitowoc Tool And Machining

A manufacturer of precision machined parts.
Manitowoc, Wisconsin



Glunt Industries

Repairs and refurbishes equipment for the steel, aluminum and pipemill industries.
Warren, Ohio



Engendren

A manufacturer of heat dissipation solutions for large industrial engines.
Kenosha, Wisconsin



Monarch Industries

An integrated manufacturer and distributor of hydraulic cylinders and custom iron castings.
Winnipeg, Manitoba



Crown Products & Services

Specializes in the formulation and application of proprietary specialty chemicals used to facilitate raw material handling.
Gillette, Wyoming



Kinex Medical Company And R&M Rehabilitation

A provider of post-operative orthopedic rehabilitation products and services.
Waukesha, Wisconsin



Identity Group

A designer and manufacturer of custom identity products and wayfinding services.
Nashville, Tennessee



TGR Industrial Services

A provider of non-destructive testing and heat treating services.
Houston, Texas



Advantaged Sintered Metals & Contact Technologies

A designer and manufacturer of powder metal parts.
St. Marys, Pennsylvania



Medway Air Ambulance

A provider of fixed-wing medical air transport services.
Lawrenceville, Georgia



Rose Paving

A provider of preventative and restorative parking lot maintenance services.
Bridgeview, Illinois



Nester Hosiery

A designer and manufacturer of high performance outdoor wool socks.
Mt. Airy, North Carolina



Gartner

Designs and sells various stationery and gift products to mass merchants, online, and other retailers.
Stillwater, Minnesota

GARTNER * STUDIOS

Stratus

A provider of in-home neuro- diagnostic testing services.
Irving, Texas



Reliant

A home healthcare and hospice care provider.
Allen, Texas



MW Metals Group

A provider of industrial scrap management services.
Dayton, Ohio



Choice Brands Adhesives And Slocum Adhesives

A manufacturer and distributor of solvent and water based adhesives.
Cincinnati, Ohio



Midwestern Millwork Company

A manufacturer and installer of custom architectural millwork.
Midwest

MicroPrecision

A manufacturer of precision machined parts.
Delavan, Wisconsin



Classic Brands

A designer, marketer and wholesale distributor of birding products.
Denver, Colorado



Omni Glass & Paint

A provider of glass and paint related products and services.
Oshkosh, Wisconsin



Elgen

An engineer and manufacturer of ductwork accessory products.
Closter, New Jersey



Revision

A manufacturer of ballistic and laser protective eyewear.
Essex, Vermont



John-Richard

A leading designer and manufacturer of high-end home furnishings.
Greenwood, Mississippi

JOHN-RICHARD

Storage Solutions

A mid-tier integrator providing solutions for the material handling industry.
Westfield, Indiana



Specialty Staffing Company

A provider of temporary staffing and executive search services to the multi-family real estate industry.
HQ in the South, operations throughout the U.S.